YOUR REGIONAL RESOURCE | AUGUST'25

GREATER DANBURY IS COMPRISED OF A THRIVING 10-TOWN REGION IN WESTERN CONNECTICUT: DANBURY, BETHEL, BRIDGEWATER, BROOKFIELD, NEW FAIRFIELD, NEW MILFORD, NEWTOWN, REDDING, RIDGEFIELD AND SHERMAN.

CHAMBER INFORMATION

Website: www.Danburychamber.com Email: info@danburychamber.com Office Phone: (203) 743-5565

CHAMBER STAFF

Maura Ruby, President and CEO Jessica Goncalves, Events Coordinator Natacha Pimentel, Administrative Coordinator

Jennifer Murphy-Pitcher, Project Manager NWRWIB (Healthcare)

Nelson Merchan, Business Advisor, CT SBDC

EXECUTIVE BOARD of DIRECTORS

Martin Morgado, (CHAIRMAN)

President and CEO, Ives Bank

Ross Rizzo, (Vice President) **President, NY-CONN Corporation**

Todd Ingersoll, (SECRETARY)

Owner, Ingersoll Automotive

Anthony Cirone, (TREASURER)

Partner, Bakertilly

Doug Polistena

Owner, Amber Room Colonnade

BOARD OF DIRECTORS

Paula Boa Sousa, Attorney Collins Hannafin, P.C.

Erin Byrne, Owner, Cotton Candy Fabrics CEO, ThinkSISU Communications Agency

Harry Carey, Director External Affairs **AT&T CT**

Jennifer Curran, President, **Johnson Steven Curran**

Joe DaSilva, Owner, **Dasilva Reality**Jonathan Gibney, Owner, **Southridge Technology**

Michelle James, Executive Director

Community Action Agency of Western CT

Hal Kurfehs, Executive Vice President
Scalzo Commercial & New Development

Jeff Levine, Owner
Poppy's Classic Car Storage

Chelen Reyes, President and CEO, **Union Savings**

Thamer Rushaidait, Owner, **Square Consulting**, **LLC**

Greg Steiner, Vice President, **Berkshire Corporate Park**

Dan Sousa, Managing Director, **Coldwell Banker Commercial Realty**

Member Spotlight: Elicit Brewery - A Destination for Dining & Entertainment

We are thrilled to welcome Elicit Brewery to the Chamber and to Danbury's Westside! This dynamic new venue is more than a brewery, it's a community hub for craft beer, live entertainment, and elevated

dining. Elicit enhances the city's nightlife and hospitality scene, making Danbury an even more attractive destination for residents and visitors alike. Visit them on the Westside and see what everyone's talking about!



"Spacious, stylish, and built for community, this is not your average brewery. This is Elicit."

Prepare to LEAD...

Leadership Greater Danbury, a regional learning series is now accepting applications for the class of 2026!

Since its inception in 1987, this rewarding program has become one of the longest-running and best-reviewed leadership initiatives in our region. Leadership Greater Danbury is designed to prepare emerging leaders for positions of responsibility within regional government, philanthropy, and business. Over the course of nine months, each participant will gain valuable insights into the intrinsic aspects of our region, equipping them to engage effectively in community processes and address pressing issues.

Ready to increase your regional knowledge and network? **Leadership Danbury** is a signature program designed to empower emerging professionals through hands-on learning, community impact, and networking.

Apply & Learn More:

danburychamber.com/events/leadership-danbury

Regional Growth - ONE CONNECTION AT T TIME...

NEW (*) and Re-Newing members (6/1 to Date)

APEX Community Care, Inc

American Pavement Specialists LLC

Ann's Place, Inc.

AOD Financial LLC

*Aristeia Communications LLC

Bart's Tree Service

*Cafe on the Green

Capitol Design & Engineering, Inc

Chamber Publishing Group

Coldwell Banker Commercial Realty

Collins Hannafin, P.C.

Danbury PAL

Dave's RV Center

*DAWS Animal Welfare Society

*Doors and More Inc

Engraved Products

Ethan Allen Corporate & Retail

Executive Air Services, LLC.

Fast Eddies Barber Shop & Hair Salon

Fiorita Kornhaas & Company, PC

*Greater Danbury Irish Cultural Foundation Halloran Sage, LLP

Harry Grodsky & Co., Inc.

*Hartman Financial Group DBA Stratos Wealth

Partners

Hawley Construction Corporation

Hilton Garden Inn

Hocon Gas of Danbury

Hodge Insurance Agency,

Housatonic Habitat for Humanity

Housing Authority of the City of Danbury

*Images Fine Print

Immaculate High School

Ingersoll Automotive

Intersurface Dynamics Inc

J Chan Law, LLC

*Jenks Productions

Jim's Welding Service

Latinos for Educational Advocacy and Diversity (LEAD)

Leahy's Fuels

Linde / Praxair Inc.

Linde / Praxair Inc.

Norwalk River Valley Trail

Oak Ridge Waste & Recycling *Occupational Healthcare on the Go

On The Mend Medical Supplies & Equipment

Regional Hospice

REI Property & Asset Management, Inc

Richter Park Golf Course

Seventy2 Architects, LLC.

*ShopeRite (Cingari) Brookfield

*ShopRite (Cingari) Danbury

Signarama Danbury

Sonics & Materials, Inc.

Spring Village at Danbury

Square Consulting, LLC.

*The Purple Drop

*Thomas J. Curro Architect, P.C.

Town of Brookfield

Town Of Newtown

Townsquare Media Danbury

TPMConnect

Vale Foot and Ankle Surgery, PLLC

Western Connecticut State University

*Women's Business Development Council

*Zen JuJu Boutique



Thank you for your Feedback! Highlights from the 2025 Membership Survey

The Greater Danbury Chamber of Commerce is committed to being your source for business news, resources, and support. To better serve you, we conducted a survey of members and former members earlier this year. Thank you to everyone who shared feedback—it helps us shape our programs and priorities to better meet your needs.

- 82% of respondents find GDCC membership valuable (extremely or somewhat).
- 80% would recommend membership to a colleague; 19% said it depends on the industry, and only one respondent said they would not.

Top-Ranked Services

Members said the most valuable Chamber services are:

- Networking and Business Relationship Building
- Advocacy and Government Relations
- Visibility and Business Promotion
- The least valued service was Exclusive Member Benefits and Discounts. We are reviewing these offerings to make them more valuable to you.

What You Asked For

You shared great ideas for how GDCC can support your business. We're exploring:

- More opportunities to spotlight small businesses
- New formats for networking events
- Business development and educational programs
- Greater promotion of businesses in Brookfield and Newtown
- Lower-cost event options to make participation more accessible

Business Concerns

In today's uncertain environment, your top challenges are:

- The economy (33%)
- Legislation that could make it harder to do business
- Hiring and job training
- Employee retention was the least concerning factor for most members.

Past Member Perspectives

We also reached out to former members to understand perspectives about GDCC membership:

- Main reasons for lapsing: ROI and shifting business priorities
- **Most valued services:** consistent with current members, but with added emphasis on business credibility and referrals
- Top concerns: the economy first, followed by the impact of AI on business
- Nearly half of former members said they would recommend GDCC membership, with most others saying it depends on the industry. We did receive several areas for improvement and are taking this feedback very seriously.

What's Next

Your feedback is shaping our work. The Chamber has a strategic plan to guide our efforts, and your survey responses help us refine it. Over the coming months, you'll see new initiatives based directly on what you told us; more opportunities for connection, tailored programming, and stronger support across all the towns we serve. Thank you again for your input. Together, we're building a stronger business community across the Greater Danbury area.

Economic Updates

Danbury -Danbury High School West: The new west side campus is preparing to welcome students for the 2025–26 school year. The facility blends career academies with traditional academics, offering labs and programs designed to align education with workforce opportunities.

- Downtown Streetscape Renaissance Phase II: \$9 million in state and community grants, enhancements are moving forward to improve sidewalks, accessibility, lighting, and landscaping. The effort remains a central piece of downtown's revitalization.
- Crowne Plaza Redevelopment Plans are underway to reimagine the former Crowne Plaza hotel into a mixed-use residential and innovation hub with micro-apartments, co-working, makerspace, and lifestyle amenities. The project has received approvals and is advancing through the development process.
- Ives Bank Headquarters construction is underway of the new 35,000 sq ft headquarters at Main and White Street, signaling further investment momentum in the downtown corridor.

Ridgefield - Red Rooster Site Redevelopment: The longtime diner location is set for transformation into a 20-unit apartment building, with six affordable units included. Traffic flow and safety requirements remain part of ongoing review.

New Milford - Riverfront Revitalization: Design work is in progress following town approval for architectural planning funds. The goal is to transform the Housatonic riverfront into a connected space blending recreation, housing, and public gathering areas.

Newtown - Senior Housing Zone at Fairfield Hills: Zoning changes now permit a dedicated senior living zone, opening the door to mixed-use redevelopment opportunities. Project proposals and site planning remain in early stages.

Bethel - Stars Lab Sports Complex: A new 16,000 sq ft sports and recreation facility has been launched, offering volleyball, basketball, pickleball, and fitness programming. The project is designed to expand access to youth and adult sports, with programming continuing to grow.

Brookfield - Food Emporium Site: Redevelopment is progressing at 731 Federal Road, with pedestrian and streetscape improvements complementing the commercial project.

• Overland Crossing Apartments: A 108-unit apartment complex is under construction, adding new housing supply that includes underground parking and a mix of unit sizes.

Upcoming Events: Save the Dates!!

SEPTEMBER 24TH

ANNUAL GOLF CLASSIC RIDGEWOOD COUNTY CLUB

OCTOBER

7TH -BROOKFIELD 1ST SELECTMAN DEBATE 16TH DANBURY MAYORAL DEBATE 23RD GDCC LEADERSHIP GRADUATION 30TH ANNUAL MEETING

Happenings

NEW - Monthly B2B Networking Series

Morning Connect; 2nd Tuesday each month - A relaxed, energizing way to start your day and make great connections.

Business After Business; 3rd Thursday each month - Unwind while connecting with peers in a casual after-hours setting.

Member event locations vary. Showcase your business and connect with Chamber members!

Reserve your date today!! Contact Jessica Goncalves at - jessica@danburychamber.com





Leadership Greater Danbury in Action!

The pictures above capture Leadership Greater Danbury in Action! Photo taken at Cotton Candy Fabric during a hosted sewing session, where the 2025 Leadership Greater Danbury class created 100 handmade bags. This year, the class has partnered with the Community Action Agency of Western Connecticut to collect much-needed hygiene items, supporting seniors in our community who lack access to basic essentials.

Below is a snapshot from last month's class environmental session, a great day had by all!







