GREATER DANBURY IS COMPRISED OF A THRIVING 10-TOWN REGION IN WESTERN CONNECTICUT: DANBURY, BETHEL, BRIDGEWATER, BROOKFIELD, NEW FAIRFIELD, NEW MILFORD, NEWTOWN, REDDING, RIDGEFIELD AND SHERMAN.

CHAMBER STAFF

Maura Ruby, President and CEO
Jessica Goncalves, Events Coordinator
Natacha Pimentel, Administrative Coordinator
Jennifer Murphy-Pitcher, Project Manager
NWRWIB (Healthcare)
Nelson Merchan, Business Advisor, CT SBDC

EXECUTIVE BOARD of DIRECTORS

Martin Morgado, (CHAIRMAN)

President and CEO, Ives Bank

Ross Rizzo, (VICE-CHAIRMAN)

President, The NY-CONN Corporation

Todd Ingersoll, (SECRETARY)

Owner, Ingersoll Automotive

Anthony Cirone, (TREASURER)

Partner, Cirone Friedberg, LLP

Doug Polistena

Owner, Amber Room Colonnade

BOARD OF DIRECTORS

Paula Boa Sousa, Attorney Collins Hannafin, P.C.

Erin Byrne, Owner, Cotton Candy Fabrics CEO, ThinkSISU Communications Agency

Harry Carey, Director External Affairs **AT&T CT**

Jennifer Curran, President, **Johnson Steven Curran**

Joe DaSilva, Owner, **Dasilva Reality**

Jonathan Gibney, Owner, Southridge Technology

Michelle James, Executive Director

Community Action Agency of Western CT

Hal Kurfehs, Executive Vice President
Scalzo Commercial & New Development

Jeff Levine, Owner
Poppy's Classic Car Storage

Chelen Reyes, President and CEO, **Union Savings Bank**

Sharon Adams, Eastern Regional President, **Nuvance** a **Northwell Hospital**

 $Thamer\ Rushaid ait,\ Owner,\ \textbf{Square}\ \textbf{Consulting},\ \textbf{LLC}$

Greg Steiner, Vice President, **Berkshire Corporate**Park

Dan Sousa, Managing Director, Coldwell Banker Commercial Realty

Liam Clancy, Director of Revenue Management, Clancy Relocation & Logistics

Scott Crane, CPA & Managing Partner, Reynolds, and Rowella

Anthony Giobbi, **Chief Banking Officer**, **Newtown Savings Bank**

Laura Hawley Mascolo, **Property Administrator**, **Hawley Construction Corporation**

Annual Report Summary 2024-2025

Board Appointments & Leadership

New Board Members (one-year term, exp. Oct 2026): Sharon Adams, Liam Clancy, Scott Crane, Anthony Gobbi, Laura Hawley Mascolo

Key Performance Metrics & Growth

- Membership growth: +18.8% year-over-year
- Website activity: 41,000 new active users (+83%), 272,000 total actions (+64%)
- Social media engagement: +35% year-over-year
- Events & Programming: 12 major signature events, numerous mixers, ribbon cuttings, and open houses attracting thousands of business-to-business opportunities
- Member feedback: 80%+ of survey respondents find Chamber membership valuable; top strengths include networking, advocacy, and business visibility

A Landmark Year for the GDCC

- Legislative Advocacy: Partnering with lobbyist Mike Rell, we continue championing the business needs of Western Connecticut in Hartford.
- Women's Business Council: Monthly meetings and bi-monthly Business After Business events strengthened women-owned business connections, highlighted by a successful Annual Conversations for Women.
- Young Professionals Council: Active programming fosters leadership, peer connections, and fresh business relationships.

Other Highlights:

- Chamber Scholarship Program: Launched, awarding the first scholarships to WCSU students.
- Leadership Greater Danbury: Celebrated 27 graduates; applications for 2026 are now open.
- Small Business Support: CTSBDC collaboration continues, providing handson guidance to entrepreneurs.

The Chamber remains committed to supporting members, strengthening networks, and fostering regional growth. Activate your membership connect, engage, and grow with us!

Regional Growth - ONE CONNECTION AT T TIME...



<u> High Five - Membership Drive Summary</u>

A Heartfelt Thank You to Our Membership Drive Teams — Over 60 Volunteers Took to the Phones! Thanks to the dedication, contacts, and credibility of our member volunteers, the Greater Danbury Chamber of Commerce significantly expanded its network and collective net worth this November—welcoming new members to our community!

A huge shout-out to our incredible volunteers and key connectors, including our top sales teams and ambassadors who powered this effort. Your outreach, energy, and genuine belief in the Chamber's mission made all the difference.

We also extend our sincere appreciation to Scott and Michelle of **Charter Oak Brewery** in Danbury, CT, our key sponsor and business partner for this year's campaign. Their brewery provided a fun and welcoming setting for the event, and our post-drive celebration was the perfect way to wrap up the day—complete with Connecticut's #1-ranked brew!

Member relationships and volunteer engagement continue to play a vital role in the connectivity and momentum of our organization. Through the collective voice of our members, we were able to reach and re-engage businesses across our region, highlighting the value of Chamber membership and building excitement throughout the one-day drive.

We are especially grateful to our new neighbor, **i95 Radio / Townsquare Media**, for extending a comprehensive complimentary media package to all new Chamber members who joined during the campaign window (9/15–11/15). Thank you, Shannon K., for your partnership—we look forward to hearing the radio spots showcasing our member services!

Below are photos from the campaign, featuring our volunteers in action and welcoming our newest members.



Thanks to all of our Member volunteer teams and partners!

Ability Beyond

Glenna Rains less Hanson

John Schiller

Kate Travis

Bright Insurance Group

Daysy Chin

CAAWC

Michelle James

Coldwell Banker Commercial Realty

Bob Cowan

Dan Sousa

Joe Wrinn

Kevin Coleman

Raf Torres

Coldwell Bankers

Linda McCaffrey

Danbury Public Schools

Michael Seelig

DSABC

Alexis Koukos

Ernelyn DeJesus

Enterprise Fleet Services

Alexandra Misuraca Ryan Moore

Enterprise Mobility

Kyle Bohringer

Richard Lombardo

Ethan Allen Hotel

Jessica Tamburini

Fairfield County Bank

Nicole Daly

Gervino Group

Angela Gervino

Habitat for Humanity

Marje Sobylak

Ives Bank

Brian Berkson

Delia Leonardi

Gil Da Rocha

Linda Wagner

Peter Gerardi

Trena McNeal

KGC Consulting Group

Karla Checo

Levine Litigation

Rachel Levine

M&T Bank

Akmin Mckelvey Rafael Capellan

Rama Mahesh

Mattock AI LLC

Drew Corry

National Health Care Associates, Inc

Christie Perez

Naugatuck/CT State

Scott Farrell Seidy Parrales

Newtown Savings Bank

Ryan Kelleher Vinny DiGilio

Osaic Investment

Kevin Smith

Reynolds & Rowella

Debbie Circelli Lisa Silva

Peter Kearney

SBDC Connecticut

Nelson Merchan

Townsquare Media

Shannon Kenefick

Union Savings Bank

Darlene Dodson

Dina Pereira

Frank Giner

Hannah Huntley

Melissa List

Pam Ciccone

Rich Lasky

Ruchi Itwaru

WCSU

Maria Veilleux

<u>ZenJuJu</u>

AnnMaria Jones

Key Contributors

Cci Voice

Charter OakBrewery NY-CONN, Ross Rizzo

ThinkSiSu

i95 (Townsquare Media)



Join us in Welcoming our new Members 9/15-11/15/2025

- A to Z Property Maintenance
- AB Electronics LLC
- ABC Fuel Oil, LLC
- Aces International Preschool and Childcare Center
- Allstate Ferrari Agency LLC
- Amazing Vending Services LLC
- Ashley Lauren Hair Salon
- Attorney David Bisceglia
- Broken Symmetry
- Brookfield Grill
- ClaimsXP
- · Claris Design Build
- ComForCare Home Care
- Comfort Inn & Suites
- Connecticut Community for Addiction Recovery (CCAR)
- Corsa Classics Motor Works LLC
- Crew Leaders for Mary Inc.
- Daniel M Sahl Law Offices
- Dash N' Dine Deli & Catering
- Earth Smart Solar
- Extreme Auto Body
- Fairfield County Bank
- Fazza Motors / Danbury
- Financial Guide Solutions Wealth Management
- G&G Home Solutions
- G&N Landscape
- GLORIOUS HOME ASSISTANT LLC
- Golf Ranch
- Good Directions Inc
- Goosehead Insurance
- H&Y Construction



- Hallas Construction
- Hibu
- Hillside Food Outreach
- Honey Tree Preschools
- Housatonic Resources Recovery Authority
- Kitchenique
- Law Office of Edward J Kelleher LLC
- Live Your Way Thin LLC
- LIVE2SWIM
- Marsha Scotts Hair Loss Clinic For Women
- Mascolo Overhead Doors
- MJL Roofing LLC
- Newtown Medispa
- PC Guys
- Pippa's Sports Café
- Portobello's Italian Restaurant
- Rader & Summa LLC
- Renewal House, Inc.
- Revive, Rejuvenate, Renew LLC
- River Energy Solutions, LLC
- Sao Paulo Brazilian Steakhouse
- SPG Productions, LLC
- SST Auto
- Stars Lab
- Term-A-Pest
- The Tooth Studio
- Tigre Esthetics
- United Overhead Door Corp
- Voda Cleaning & Restoration
- Xpert Roofing Pro.

NEW - Monthly B2B Networking Series We are bringing the network to you!

Morning Connect; 2nd Tuesday each month - A relaxed, energizing way to start your day and make great connections.

Business After Business; 3rd Thursday each month - Unwind while connecting with peers in a casual after-hours setting.

Member event locations vary. Showcase your business and connect with Chamber members!

Reserve your date today!! Contact Jessica Rizzo at - jessica@danburychamber.com

Taking Leadership to the next level!

Join the Leadership Greater Danbury Community! Applications Open for 2026!

The Greater Danbury Chamber of Commerce is excited to announce that applications for Leadership Greater Danbury 2026 are now being accepted! This premier nine-month program helps emerging leaders build connections, elevate leadership skills, and expand their professional network while gaining behind-the-scenes insight into the region's key institutions. Be part of a community of over 800 accomplished alumni making an impact across business, government, and nonprofit sectors. Apply today and take your leadership to the next level! Orienation starts January 28th, 2026!





Upcoming Events: Save the Dates!!

DECEMBER 2025

12TH - PREVIDI AWARD & STATE OF THE CITY ADDRESS

18TH GDCC MINGLE & JINGLE NETWORKING

MARCH 2026

12[™] - WBC CONVERSATIONS/HEART OF WOMEN AWARD

26TH - ECONOMIC FORECAST BREAKFAST

FEBRUARY 2026

4TH - SUPERBOWL NETWORKING PARTY 20TH - ECONOMIC FORECAST BREAKFAST

APRIL 2026

8TH - SPRING CAREER FAIR 23RD - YPC FRESH CONNECTIONS ON TAP